

DISC ACCREDITATION



Level 1 & Level 2 Accreditation

Please Note: Level 1 and Level 2 DISC Accreditation are no longer run as separate sessions. These have now been combined.

DTS International

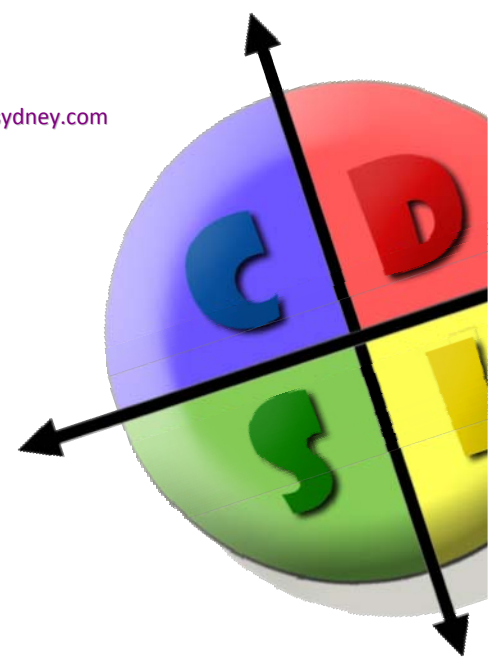
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Why DTS International?

DTS International is the Australian Master Distributor for the Success Insights Profiling Suite. Through this partnership we have access to over 10 different Psychometric Assessments used by Consultants, Coaches, Trainers, Managers, Recruitment Companies and Organisational Development Professionals.

Our program is delivered by Accredited Professionals who have a wealth of knowledge and experience with the tools. Some of the most successful human performance specialists in the world use our DISC System including Anthony Robbins and Brian Tracy.



What is DISC?

DISC is the universal language of observable human behaviour. Scientific research has proven that people, in terms of 'how they act' universally, have similar characteristics. The DISC model is a simple way for people to understand their own behaviour, identify other people's style, and adapt their communication for enhanced relationships and increased effectiveness.

COMPLIANCE

How we deal with procedures and constraints



DOMINANCE

How we deal with problems and challenges



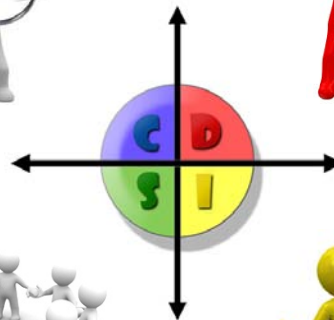
STEADINESS

How we deal with pace and consistency



INFLUENCE

How we deal with people and contacts



Who Should Attend?

This workshop's principles translate to all aspects of business and personal life. This program can assist novices to seasoned professionals. The people that will benefit include:

- ✓ Human Resources Professionals
- ✓ Learning and Development Professionals
- ✓ Managers
- ✓ Facilitators
- ✓ Trainers
- ✓ Consultants
- ✓ Coaches



Learning Outcomes:

- ✓ Understanding the DISC model and building confidence in applying it to your business
- ✓ The history - how DISC came to be
- ✓ The 4 DISC factors - highs and lows
- ✓ Blending - how the 4 styles get along
- ✓ Interpreting your graph and other's graphs
- ✓ Explore games, activities and resources for training and coaching with team members in the workplace
- ✓ The Success Insights Wheel – looking at differences in Natural and Adapted styles
- ✓ Interpreting the DISC profiles
- ✓ Validity of the tool
- ✓ Popular uses of the tool
- ✓ Implementing DISC into your programs
- ✓ Developing skills for practical business applications i.e. leadership, sales, team building, coaching, communication etc

What You Get:

- ✓ The DISC Facilitator's Guide (for creating your own programs)
- ✓ The DISC Resource Kit – over 200 full colour PDF workbook pages
- ✓ Customised Coaching and Mentoring workbook for debriefing DISC Profiles
- ✓ 130 colour PowerPoint slides
- ✓ Comprehensive DISC Resources CD – graphics, processes and additional resources
- ✓ DTS Styles Game Cards
- ✓ 4 DISC colour training belts for running fun DISC based activities
- ✓ The Universal Language Reference Manual (the most comprehensive DISC manual on the market)
- ✓ A5 laminated Carry Cards (Communication, Managing and Selling)
- ✓ Personalised 25 page DISC Behavioural Profile
- ✓ A FREE separate personal session to help design your DISC training
- ✓ Ongoing DISC advice and support



ALL RESOURCES INCLUDED!

As a part of your investment you will receive over **200 full colour** DISC workbook pages and a Facilitator's Guide that explains how to create and run a DISC program from scratch.

Running a DISC session? We'll help you build it in minutes.

We'll Help Construct Your DISC Program!

As part of your investment we provide you with a separate personal session to help with designing the approach and the specific materials to use in your DISC training programs. This is to ensure that you are comfortable running your DISC training. The session includes recommendations on how to use the profile, workbook pages and activities to achieve your desired outcome, no matter what your focus is.



Investment:

Course Title: DISC Accreditation Level 1 and Level 2

Duration: 2 days (8.30am – 4.30pm)

Dates: (see website for details www.dtssydney.com/DISC_Accreditation_Training.html)

Total Investment (all materials are included):

\$2250 plus GST (when booking 1- 4 weeks in advance of accreditation date)

\$1950 plus GST (**Early Bird Offer** – if booked 4+ weeks in advance of accreditation date)



Bookings and Information:

Call us now to find out when the next session is being held and to book your seat!



info@dtssydney.com



02 9360 5111

DTS FIND
FOCUS
INTERNATIONAL FUEL
Your **TALENT**